

# KARIM BEN HAMIDA LAW FIRM

## Lawyers & Legal Counsels

### Presentation

Welcome ! We are a Tunisian Firm that offers legal advice and assistance across a broad spectrum of legal disciplines to individuals, public and private sector institutions and NGOs.

We are a global firm excelling in several legal practices and areas of expertise. We assist clients from all sectors, thanks to our advanced knowledge of the Tunisian economic and political contexts as well as our excellent command of several branches of the law.

We advise international investors, businesses operating in several sectors as well as NGOs on all the legal issues related to their activities.

#### AREAS OF EXPERTISE

The Firm's numerous areas of expertise allow us to offer our clients comprehensive legal counsel, contract drafting and litigation services.

Our Firm has developed considerable expertise in the following areas:

#### ARBITRATION

Our Firm has developed advanced expertise in assisting its clients in the context of arbitration procedures in Tunisia and internationally.

In addition, we also intervene as arbitrators in internal and international cases (ICC, ICSID...).

#### COMPANY LAW

We provide our clients with advice to help determine the legal structure that is most adapted to their business project and we assure legal auditing (Due diligence), negotiation and drafting of acquisition agreements and all related documents.

We also offer a "corporate secretarial" service, handling routine legal work such as shareholders' and Board of Directors' meetings. (Drafting meetings minutes, accomplishment of advertising procedures...). We can help with capital transactions: Capital increases or reductions, share transfers, shareholders' agreements etc... We also represent our clients before the courts in all cases covering either internal or external corporate affairs.

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### CONTRACT LAW

Due to diversity of our clients' businesses, we are experienced in negotiating and drafting sophisticated contracts, particularly in the following areas:

- Finance: Finance contracts, Bank guarantees...
- Industry: Partnerships, Consortiums, Technology transfers...
- Commerce: Distribution agreements, Sales agent agreements, Franchising...
- Information technology: Software licensing or Sales agreements...

In addition, we draft and negotiate routine contracts, including commercial leases, general terms and conditions of sale, employment agreements...

The Firm advises, assists and represents legal entities and individuals before Tunisian judicial authorities with regard to the implementation of contractual obligations.

### FOREIGN INVESTMENT LAW

KBH Law Firm routinely provides legal advice to international investors operating in all areas of industry and the tertiary sector when they set up a business in Tunisia.

The Firm assists its clients in a variety of fields: Company incorporations and purchases, privatizations and acquisitions of equity interests. It advises them on setting up the appropriate structures: Joint ventures, wholly foreign-owned or mixed-ownership companies, etc...

We assure several services in the context of our clients' projects: Negotiating and drafting agreements, filing applications to government departments and agencies... We also provide ongoing legal services once such projects are in progress, including corporate law, tax and labor law advice.

### INTELLECTUAL PROPERTY

The Firm has developed considerable expertise in the following fields:

- Legal assistance on matters involving trademarks, patents, designs and models,
- Assignment and licensing of rights before competent national authorities,
- Representation and defense in the context of copyright litigation.

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### COMPETITION LAW

KBH Law Firm assists businesses in relation to practices, behavior or situations that may give rise to problems with regard to competition regulations.

The Firm also advises businesses on the specific difficulties that they may face with regard to the rules prohibiting abuses of dominant position and of economic dependency. In addition to our work in an advisory capacity, we appear regularly before the Competition Council, representing complainants in direct referrals, or defending the businesses against which such complaints are filed before the same authority.

### TAX LITIGATION

The Firm assists both individual and corporate clients in their relationships with the tax authorities at every stage of a tax audit or dispute.

We assist our clients in their relationships with the tax authorities, whether concerning tax audits or litigation: In this context, we represent our clients and defend their interests before the administrative and judicial courts.

### LABOR LAW

KBH Law Firm assists its clients on all advisory and litigation aspects of labor law and social security.

Our main services in this field are:

- Advice and assistance in drafting, execution and termination of employment contracts.
- Representation and defense of our clients' interests before competent courts with regard to labor law and social security litigation.

### REAL ESTATE

KBH Law Firm is regularly involved in real estate transactions. In this level, we mobilize to carry out the necessary legal due diligence work. We draft and negotiate agreements and incidental documentation after having studied and advised our clients regarding the assessment of the risks and legal stakes.

In addition, our Firm is frequently called upon to represent clients before real estate courts and administrative authorities with respect to property and mortgage registration.

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### WORKING LANGUAGES

The Firm's working languages are English, French and Arabic.

We have the experience to work with several international businesses and entities, and we are perfectly able to work in English, in particular, to negotiate and draft English language contracts.

### WORKING METHODS

The Firm's flat organization makes it highly responsive and able to handle any transaction, from the simplest to the most complex one, while keeping down the clients' costs. Our clients benefit from a close working relationship with us, availability and involvement.

### NETWORK

With time and experience, KBH Law Firm has developed an informal network of several attorneys in Tunisia and abroad with which it works on a regular basis.

Depending on the cases at hand, the Firm can work directly with in-house lawyers or the client's usual consultants, such as attorneys, chartered accountants, insurance agents ..., or recommend a panel of experts who have proven their availability and expertise over the years.

### CONTACT

For further details, please contact:

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Our offices are located approximately 10 minutes drive from Tunis Carthage international airport, downtown Tunis and the Lake district (Les Berges du Lac).